



Transforming digital experiences  
with insight-driven design

Who we've worked with

fuego ux

yahoo!

✦ TerraTrue

sunday



CaliberMind

 EVCS

wineshipping

ibotta®

 RUBBL

beeline®

PARK  
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CIRRUS MD

## What our clients say about us

fuego ux

*They were excellent communicators and very easy to work with. Everyone is flexible, yet asks challenging questions and always strived to create an intuitive and simple UX for our customers. Fuego UX continually brought new options to the table, suggested areas we can improve and drove customer research.*

**-Head of Design**

*It was a pleasure working with them. Fuego UX has passionate individuals who work really hard and ultimately want to give you the best design possible.*

**-Director of Product Design**

*Fuego UX is extremely organized, professional and easy to work with. We appreciated the minimalist approach and design process. They deliver on time and are always proactively reaching out to ensure the project stays on schedule.*

**-CEO at Software Consultancy**

*I was blown away by Fuego UX's professionalism and expertise in their craft. They went above and beyond my expectations. The process was very easy and didn't feel like a big laborious project.*

**-Startup Founder**

## Challenges we help clients solve

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*Current design team lacks relevant expertise and skill set*



*Low speed of design is slowing down product innovation*



*Lack of insight into the needs and desires of users and customers*



*No internal research or design team, lack of capacity*



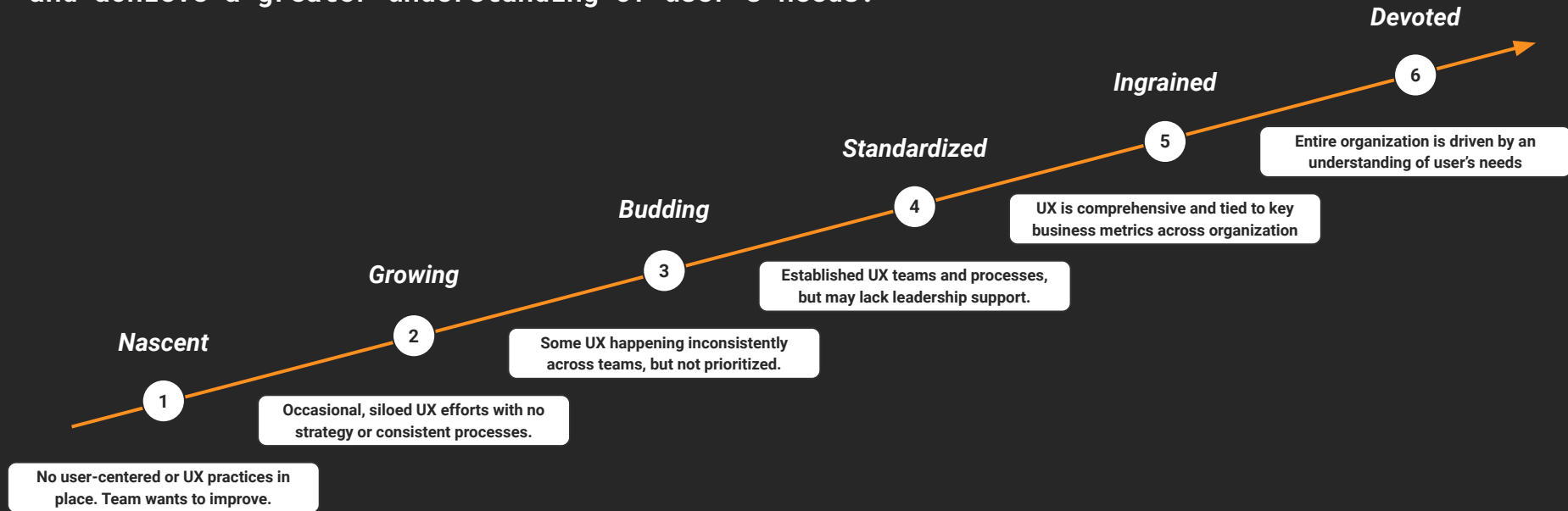
*High cost (both time and money) of building in-house teams*



*Low quality and inconsistent design, no strategy, systems, or roadmap*

# Improve your UX Maturity

We help your team and organization climb the UX maturity steps and achieve a greater understanding of user's needs.



## What we bring to the table



Small, nimble team—we dive in quickly and deliver results



Flexible, focused, and collaborative working style



Diverse industry perspective and expert solutions



Align UX strategy to KPIs driving growth, retention, and revenue



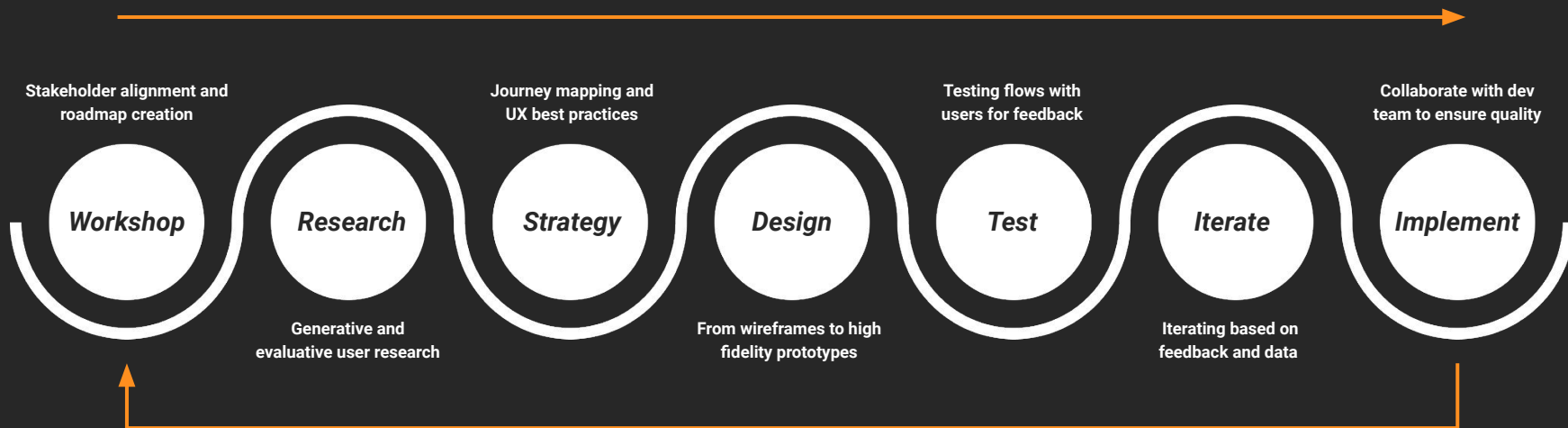
Generate research and insights to better understand your users



Improve UX maturity and create more efficient processes

# Iterative UX process scalable to every product

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Increase revenue



Beat the competition with superior experiences



Lower dev costs and investment risk through research



Increase customer retention and satisfaction



Reduce in-house hiring costs



Lower support requests and time on tasks



## Your Team

Collaboration with your organization's key decision makers and cross functional stakeholders in engineering, product, design, research, marketing, and other teams

- Twice per week Standups & Reviews
- Shared communication channels & files
- Project management with task board
- Milestone meetings

## Fuego Team

Flexible Fuego team consisting of a Project Lead plus 2-5 of the following:

- User Researchers
- Product Designers
- Visual Designers

# Case Study - Yahoo

Research | 6 months | Team of 4

## Challenges


- Client lacked insight into how 1,000+ internal stakeholders utilized an in-house enterprise tool
- Needed to better understand users to inform a new product strategy and design
- Needed usability tests for new design concepts

## ROI

- Conducted numerous user interviews, which helped steer direction of product evolution
- Generative research informed risks and opportunities for new product offerings
- Gathered user feedback to refine design decisions

### Persona Snapshot

#### Story Writer



**What they do**  
Research stories and products • Pitch, write, and edit stories • Format stories • Add media content and links to stories • Collaborate with editors and writers • Work with SEO team • Track analytics

**What they care about**  
Accurate reporting • Timeliness • Article formatting • Related and interesting images • SEO

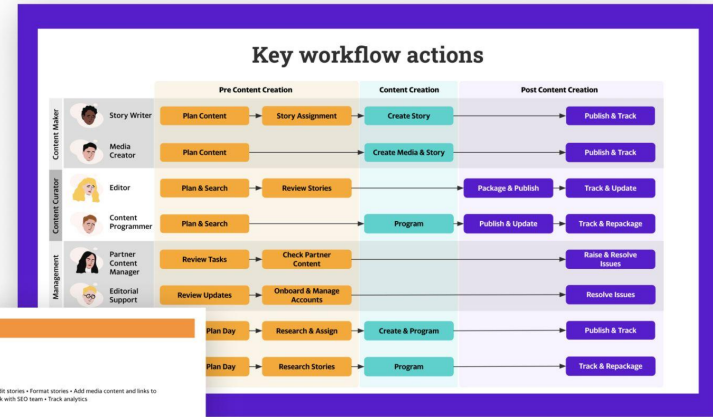
**What they need**

- Improved collaboration
  - Ability to simultaneously work on stories with others
- Automation for frequently used fields
  - Auto-fill tags, descriptions, and providers
- Improved crosslinking
  - Quickly updating content across similar stories and modules
  - Automatic link creation and updates
- More flexibility
  - Ability to see full view of lists when reordering

**What they use CMS most for**  
Article building • Searching for content • List building • Mobile building

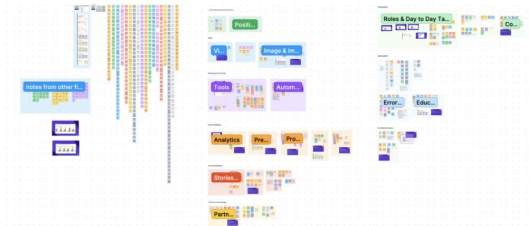
**Other tools they use**  
Slack • Google Docs • MS Word • Trello • Google Sheets • Photoshop

Percentage of primary users  
Approx. 20%



## User Interviews Data Analysis

The Fuego team employed affinity mapping to analyze qualitative data, identifying patterns and grouping feedback from interviews. This process informed the creation of user personas for the CMS, categorized by groups with similar tasks, frustrations, and pain points.



# Case Study - Beeline

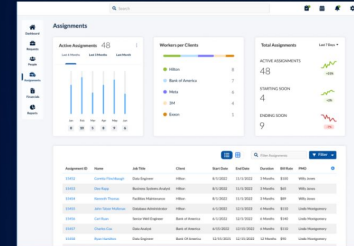
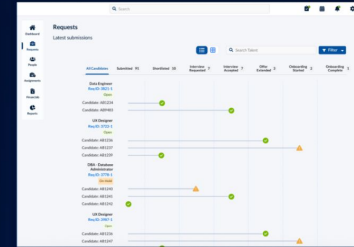
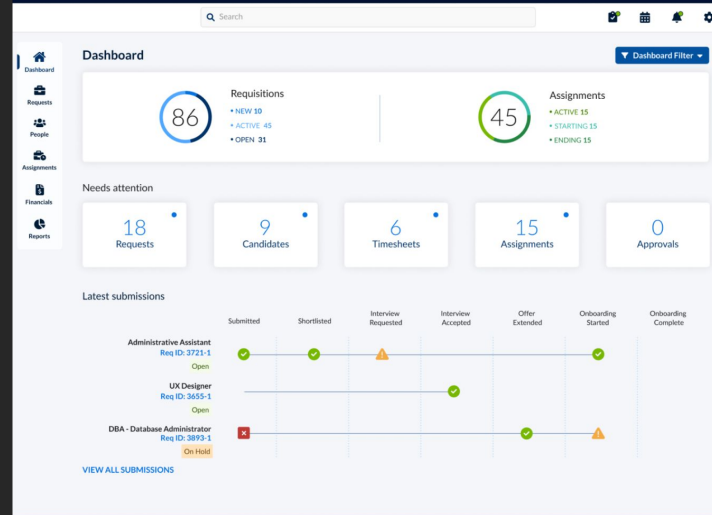
Research & Design | 1 year | Team of 3

## Challenges

- The client's complex B2B SaaS legacy platform had thousands of users across multiple personas. They needed to better understand how people used the tool.
- Users experienced many frustrations with the current tool and had an increase in account support requests

## ROI

- Through user research and persona journey mapping, we delivered strategies and clickable web application prototypes
- The new platform designs offered improved usability, streamlined workflows, and a more personalized experience for two key customer personas.



beeline®

# Case Study - EVCS

Mobile Design | 4 months | Team of 3

## Challenges

- Client needed to redesign a mobile app for 10,000+ customers
- The legacy app lacked integrated customer subscription plan management and had a confusing and frustrating interface

## ROI

- We provided a comprehensive set of designs, which enabled them to quickly build out their mobile app without the need for a large internal design team.
- The new app has seamless interfaces, intuitive subscription plan management, and improved user experiences.



# Case Study - Sunday

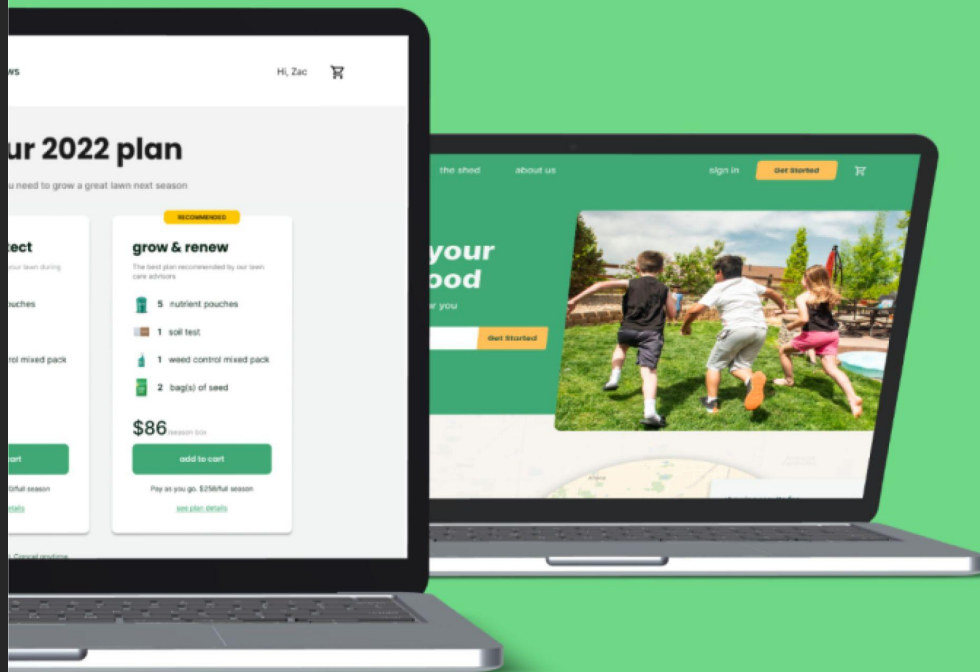
Ecommerce Design | 2 months | Team of 2

## Challenges

- Client needed to design a flexible pay-as-you-go option for their ecommerce customers
- Needed to increase conversion rates and include pricing options for a new set of customers

## ROI

- Simplified checkout experience, increasing customer satisfaction and reducing cart abandonment.
- Through extensive testing of design iterations we delivered a design that increased conversion rates. The flexible payment checkout designs continue to be in use to this day



sunday

## Next Steps

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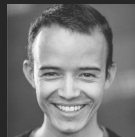
Ready to begin? Let's review your product roadmap and scope the first project.



Alex Smith  
Co-founder, Head of Partnerships  
[alex.smith@fuegoux.com](mailto:alex.smith@fuegoux.com)

📄 Learn more at [fuegoux.com](https://fuegoux.com)

🌐 Visit us in [Boulder, Colorado](#)



Nate Wearin  
Co-founder, Head of Research & Design  
[nate.wearin@fuegoux.com](mailto:nate.wearin@fuegoux.com)

